## ViaSat, Inc. Inline Media Encryptor Pricelist
### VIME KG-200 and KG-201

<table>
<thead>
<tr>
<th>Model Nomenclature</th>
<th>Part Number</th>
<th>Description</th>
<th>Unit</th>
<th>Direct Sales Unit Price</th>
</tr>
</thead>
</table>
| KG-200 IME System Package | 1089829 | Includes:  
• KG-200 IME  
• IME to Admin PC USB Cable  
• KG-200 ATA Cable  
• IME Default Admin CIK  
• Ten (10) Crypto Ignition Keys (CIKs) [including IME Default Admin CIK]  
• System Administrator software CD  
• KG-200 Quick Reference Guide  
• KG-200 & KG-201 User Manual  
• KG-200 System Administrator Operations Manual  
• One year HW warranty  
• Admin training for 2 people at ViaSat facility  
• One year SW Warranty & 7x24 Help Desk Service | EA | $4,925 |
| KG-201 IME System Package | 1089830 | Includes:  
• KG-201 IME  
• KG-201 to Host PC USB Cable  
• IME to Admin PC USB Cable  
• IME Default Admin CIK  
• Ten (10) Crypto Ignition Keys (CIKs) [including IME Default Admin CIK]  
• KG-201 hard drive thermal pad kit  
• System Administrator software CD  
• KG-201 Power supply with cable  
• KG-201 Quick reference guide  
• KG-200 & KG-201 User Manual  
• KG-201 System Administrator Operations Manual  
• VMware CD  
• VMware Installation Instructions  
• 80GB (minimum size) ATA hard drive  
• One year HW warranty  
• Admin training for 2 people at ViaSat facility  
• One year SW Warranty & 7x24 Help Desk service | EA | $4,825 |
| KG-201 IME Turnkey System, ViaSat-Supplied Windows XP | 1078536 | Includes:  
• KG-201 IME  
• KG-201 to Host PC USB Cable  
• IME to Admin PC USB Cable  
• IME Default Admin CIK  
• Ten (10) Crypto Ignition Keys (CIKs) [including IME Default Admin CIK]  
• KG-201 hard drive thermal pad kit  
• System Administrator software CD  
• KG-201 Power supply with cable  
• KG-201 Quick reference guide  
• KG-200 & KG-201 User Manual  
• KG-201 System Administrator Operations Manual  
• VMware CD  
• VMware Installation Instructions  
• 80GB (minimum size) ATA hard drive  
• One year HW warranty  
• Admin training for 2 people at ViaSat facility  
• One year SW Warranty & 7x24 Help Desk service  
• Microsoft Windows XP CD  
• With Recovery, Tamper, & Zeroize CIKs configured  
• With 2 Admin CIKs configured (including converted Default Admin CIK)  
• Configured with ViaSat-supplied Microsoft Windows XP | EA | $6,880 |
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</table>
| KG-201 IME Turnkey System, User-Supplied Windows XP | 1091465 | Includes:  
• KG-201 IME  
• KG-201 to Host PC USB Cable  
• IME to Admin PC USB Cable  
• IME Default Admin CIK  
• Ten (10) Crypto Ignition Keys (CIKs) [including IME Default Admin CIK]  
• KG-201 hard drive thermal pad kit  
• System Administrator software CD  
• KG-201 Power supply with cable  
• KG-201 Quick reference guide  
• KG-200 & KG-201 User Manual  
• KG-201 System Administrator Operations Manual  
• VMware CD  
• VMware Installation Instructions  
• 80GB (minimum size) ATA hard drive  
• One year HW warranty  
• Admin training for 2 people at ViaSat facility  
• One year SW Warranty & 7x24 Help Desk service  
• With Recovery, Tamper, & Zeroize CIKs configured  
• With 2 Admin CIKs configured (including converted Default Admin CIK)  
• Configured with customer-supplied Microsoft Windows XP | EA | $6,705 |
| KG-201 IME Turnkey System, SSD, ViaSat-Supplied Windows XP | 1089831 | Includes:  
• KG-201 IME  
• KG-201 to Host PC USB Cable  
• IME to Admin PC USB Cable  
• IME Default Admin CIK  
• Ten (10) Crypto Ignition Keys (CIKs) [including IME Default Admin CIK]  
• KG-201 hard drive thermal pad kit  
• System Administrator software CD  
• KG-201 Power supply with cable  
• KG-201 Quick reference guide  
• KG-200 & KG-201 User Manual  
• KG-201 System Administrator Operations Manual  
• VMware CD  
• VMware Installation Instructions  
• One year HW warranty  
• Admin training for 2 people at ViaSat facility  
• One year SW Warranty & 7x24 Help Desk service  
• Microsoft Windows XP CD  
• With Recovery, Tamper, & Zeroize CIKs configured  
• With 2 Admin CIKs configured (including converted Default Admin CIK)  
• Installed 64GB (minimum size) ATA solid state drive  
• Configured with ViaSat-supplied Microsoft Windows XP | EA | $7,999 |
| KG-201 IME Turnkey System, SSD, User-Supplied Windows XP | 1089832 | Includes:  
• KG-201 IME  
• KG-201 to Host PC USB Cable  
• IME to Admin PC USB Cable  
• IME Default Admin CIK  
• Ten (10) Crypto Ignition Keys (CIKs) [including IME Default Admin CIK]  
• KG-201 hard drive thermal pad kit  
• System Administrator software CD  
• KG-201 Power supply with cable  
• KG-201 Quick reference guide  
• KG-200 & KG-201 User Manual  
• KG-201 System Administrator Operations Manual  
• VMware CD  
• VMware Installation Instructions  
• One year HW warranty  
• Admin training for 2 people at ViaSat facility  
• One year SW Warranty & 7x24 Help Desk service  
• Microsoft Windows XP CD  
• With Recovery, Tamper, & Zeroize CIKs configured  
• With 2 Admin CIKs configured (including converted Default Admin CIK)  
• Installed 64GB (minimum size) ATA solid state drive  
• Configured with customer-supplied Microsoft Windows XP | EA | $7,824 |
| KG-201 Power Supply with cable | 1078481 | Includes:  
• KG-201 Power Supply  
• KG-201 Cable, AC, 3 Blade | EA | $150 |
| KG-201 IME Ruggedized Battery Pack System | 1089833 | Includes:  
• KG-201 IME Ruggedized Battery Pack Power Supply  
• KG-201 IME Ruggedized Battery Pack Lithium Ion Battery  
• KG-201 IME Ruggedized Battery Pack Battery Charger  
• KG-201 IME Ruggedized Battery Pack AC Power supply | EA | $3,032 |
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<tbody>
<tr>
<td>KG-201 IME Ruggedized Battery Pack PS</td>
<td>1089834</td>
<td>Includes: KG-201 IME Ruggedized Battery Pack Power Supply</td>
<td>EA</td>
<td>$1,658</td>
</tr>
<tr>
<td>KG-201 IME Ruggedized Battery Pack Battery</td>
<td>1089835</td>
<td>Includes: KG-201 IME Ruggedized Battery Pack Lithium Ion Battery</td>
<td>EA</td>
<td>$833</td>
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<tr>
<td>KG-201 IME Ruggedized Battery Pack Battery Charger</td>
<td>1089836</td>
<td>Includes: KG-201 IME Ruggedized Battery Pack Battery Charger</td>
<td>EA</td>
<td>$1,197</td>
</tr>
<tr>
<td>KG-201 IME Ruggedized Battery Pack AC PS</td>
<td>1089838</td>
<td>Includes: KG-201 IME Ruggedized Battery Pack AC Power supply</td>
<td>EA</td>
<td>$497</td>
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<tr>
<td>Kit, External Power Supply, 28VDC To 5VDC, KG-201</td>
<td>1091713</td>
<td>Includes: Rugged KG-201 DC-to-DC Power Supply, Supports 11-36 VDC Input to 5 VDC Output, Extended Environmental Range, With Input and Output Cables</td>
<td>EA</td>
<td>$987</td>
</tr>
<tr>
<td>Kit, External Power Supply, 110 VAC, 400 Hz to 5VDC, KG-201</td>
<td>1091714</td>
<td>Includes: Rugged KG-201 AC-to-DC Power Supply, Supports 90 ~ 264 VAC (40 ~ 440 Hz) Input to 5 VDC Output, Extended Environmental Range, With Input and Output Cables</td>
<td>EA</td>
<td>$808</td>
</tr>
<tr>
<td>Kit, KG-201 / Panasonic Toughbook CF-19 Dual Output DC External Power Supply</td>
<td>1098767</td>
<td>Includes: Dual Output Power Supply for both KG-201 (5 VDC) and Panasonic Toughbook CF-19 (15 VDC), PS to KG-201 and PS to CF-19 Cables, Cigarette to Power Supply Cable, BA5590 Style Battery to Power Supply Cable</td>
<td>EA</td>
<td>$380</td>
</tr>
<tr>
<td>Kit, KG-201 / BAS590 Style Battery External Power Supply</td>
<td>1098768</td>
<td>Includes: BA5590 Style Battery External Power Supply for KG-201 (5 VDC), Power Supply to KG-201 Cable, BA5590 Style Battery Not Included</td>
<td>EA</td>
<td>$480</td>
</tr>
<tr>
<td>Kit, KG-201 / Panasonic Toughbook CF-19 Mount</td>
<td>1098769</td>
<td>Includes: Brackets and Hardware to Mount KG-201 to Panasonic Toughbook CF-19, KG-201 to Panasonic Toughbook CF-19 USB 2.0 Cable, Mounting Instructions</td>
<td>EA</td>
<td>$750</td>
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<tr>
<td>Shipping Assembly, Adapter, PATA/SATA, IME, KG-200</td>
<td>1078677</td>
<td>Includes: Adapter, ATA/SATA, IME, Molex Power Adapter, 20” SATA Cable, Quick Setup Guide, SATA Adapter IME</td>
<td>EA</td>
<td>$395</td>
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<tr>
<td>KG-200 Customer Care Package</td>
<td>1082746</td>
<td>Includes: Package of 10 IME CIKs (5 Blck, 1 R, 2 Y, 2 Blu), Cable, USB, 2.0, A TO Mini-B, Cable assembly, ATA ribbon, System Administrator software on installation CD, KG-200 Quick Set-Up Guide</td>
<td>EA</td>
<td>$250</td>
</tr>
<tr>
<td>KG-201 Customer Care Package</td>
<td>1082748</td>
<td>Includes: Package of 10 IME CIKs (5 Blck, 1 R, 2 Y, 2 Blu), Package of 10 KG-201 Commodity Tamper Labels, Cable, USB, 2.0, A to B, Cable, USB, 2.0, A TO Mini-B, System Administrator software on installation CD, KG-201 hard drive thermal pad kit, 2 each, thin &amp; thick, KG-201 Quick Set-Up Guide</td>
<td>EA</td>
<td>$250</td>
</tr>
<tr>
<td>IME One Year Warranty - 2nd Year</td>
<td>1082770</td>
<td>Includes: Additional 12 months HW/SW maintenance &amp; support, with 7x24 help desk coverage</td>
<td>EA</td>
<td>$1,000</td>
</tr>
<tr>
<td>IME One Year Warranty - 3rd Year</td>
<td>1082771</td>
<td>Includes: Additional 12 months HW/SW maintenance &amp; support, with 7x24 help desk coverage</td>
<td>EA</td>
<td>$1,250</td>
</tr>
<tr>
<td>IME One Year Warranty - 4th Year</td>
<td>1131746</td>
<td>Includes: Additional 12 months HW/SW maintenance &amp; support, with 7x24 help desk coverage</td>
<td>EA</td>
<td>$1,375</td>
</tr>
<tr>
<td>IME One Year Warranty - 5th Year</td>
<td>1131747</td>
<td>Includes: Additional 12 months HW/SW maintenance &amp; support, with 7x24 help desk coverage</td>
<td>EA</td>
<td>$1,475</td>
</tr>
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</tr>
<tr>
<td>IME One Year SW Warranty &amp; 7x24 Help Desk service</td>
<td>1082745</td>
<td>Includes: • 12 months SW maintenance &amp; support • with 7x24 help desk coverage</td>
<td>EA</td>
<td>$400</td>
</tr>
<tr>
<td>IME Administrator Training</td>
<td>1078543</td>
<td>Includes: • Course for 2 students included with IME purchase • One day course • Up to 4 people • Training to be conducted at a ViaSat facility • Two week minimum notice required • Surcharges applies if training conducted at customer CONUS facility</td>
<td>EA</td>
<td>$2,500</td>
</tr>
<tr>
<td>On-site IME Training &amp; Support Surcharge</td>
<td>1078544</td>
<td>Includes: • Additional fee for training or support at customer’s CONUS location • Two week minimum notice required</td>
<td>EA</td>
<td>$2,500</td>
</tr>
<tr>
<td>On-site IME Support</td>
<td>SRV-IME-OST1</td>
<td>Includes: • On-site integration support at customer location • Additional travel charges may also apply</td>
<td>Hour</td>
<td>$250</td>
</tr>
<tr>
<td>IME Recovery</td>
<td>1082749</td>
<td>Includes: • Restoring IME to operational state from tampered state • Assumes Recovery CIKs are not available • IME must be returned to ViaSat facility</td>
<td>EA</td>
<td>$1,080</td>
</tr>
<tr>
<td>Export License Handling Fee</td>
<td>SRV-EXPORT-FEE</td>
<td>Includes: • Non US destination shipping surcharge for COMSEC shipments (charged on a per order, per destination basis). Applies to orders less than 25 units.</td>
<td>EA</td>
<td>$2,000</td>
</tr>
<tr>
<td>Overseas Courier Shipment Fee</td>
<td>SRV-KG200/1-DCS</td>
<td>Includes: • Overseas Courier Shipment (DCS) per shipment.</td>
<td>EA</td>
<td>$600</td>
</tr>
<tr>
<td>IME TT&amp;E</td>
<td>SRV-KG200/1-WAR</td>
<td>Includes: • Troubleshooting and labor charge for out of warranty repair. (Labor only, parts priced separately).</td>
<td>EA</td>
<td>$1,000</td>
</tr>
<tr>
<td>Custom Configurations</td>
<td>N/A</td>
<td>Includes: • Available upon request • Could include ATA Hard Drive or Solid State Drive • Additional configurations and enhancements available</td>
<td>EA</td>
<td>Based upon Configuration desired</td>
</tr>
</tbody>
</table>

8 July 2011