



**GENERAL SERVICES ADMINISTRATION
FEDERAL ACQUISITION SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE FSS PRICE LIST**

**MULTIPLE AWARD SCHEDULE
FSC GROUP: INFORMATION TECHNOLOGY**

**CONTRACT NUMBER:
GS-35F-218AA**

**Viasat, Inc.
6155 El Camino Real
Carlsbad, CA 92009-1699
Phone: 760.476.2200 Fax: 760.476.2279
Internet Address: www.viasat.com
Contract Administrator: Ann Arriagada
Email Address: Ann.Arriagada@viasat.com**

**PERIOD COVERED BY CONTRACT:
February 26, 2013 through February 25, 2028**

Price List is current through Modification Mod PA-0063 effective September 4 , 2024

**Business Size:
Large Business**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!®, a menu-driven database system. The INTERNET address GSA Advantage!® is:

GSAAdvantage.gov.

For more information on ordering, go to the following website: <https://www.gsa.gov/schedules>.

CUSTOMER INFORMATION

1a. Table of Awarded Special Item Numbers with appropriate cross-reference to page numbers:

SIN	SIN Description
33411/RC/STOLC	Purchasing of new electronic equipment
517410/RC/STOLC	Commercial Satellite Communications Solutions (COMSATCOM)
532420L/RC/STOLC	Leasing of new electronic equipment
611420/RC/STOLC	Information Technology Training
Order-Level/RC/STOLC Materials (OLM)	Order Level Material

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. *See below.*

1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item. *See below.*

2. Maximum Order: *SINs 33411, 517410, & 532420L: \$500,000*
SINs 611420 & OLM: \$250,000

3. Minimum Order: *\$100.00*

4. Geographic Coverage (delivery Area): *Domestic*

5. Point(s) of production (city, county, and state or foreign country): *Same as Contractor*

6. Discount from list prices or statement of net price: *Government net prices (discounts already deducted).*

7. Quantity discounts: *None*

8. Prompt payment terms: *0% - Net 30 Days.*
Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.



9. Foreign items (list items by country of origin): *All items are U.S. made end products, designated country end products, Caribbean Basin country end products, Canadian end products, or Mexican end products as defined in the Trade Agreements Act of 1979, as amended.*
- 10a. Time of Delivery (Contractor insert number of days): *See Pricing*
- 10b. Expedited Delivery. The Contractor will insert the sentence “Items available for expedited delivery are noted in this price list.” under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery: *Not applicable*
- 10c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery is available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: *Contact Contractor*
- 10d. Urgent Requirements. The Contractor will note in its price list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s representative to affect a faster delivery: *Contact Contractor*
11. F.O.B Points: *Destination*
- 12a. Ordering Address: ***Viasat, Inc.
6155 El Camino Real
Carlsbad, CA 92009-1699***
- 12b. Ordering procedures: *For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s), are found in Federal Acquisition Regulation (FAR) 8.405-3.*
13. Payment address: *Same as Contractor*
14. Warranty provision: *Contractor’s standard commercial warranty.*
15. Export Packing Charges (if applicable): *N/A*
16. Terms and conditions of rental, maintenance, and repair (if applicable): *N/A*
17. Terms and conditions of installation (if applicable): *N/A*
- 18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): *N/A*
- 18b. Terms and conditions for any other services (if applicable): *N/A*
19. List of service and distribution points (if applicable): *N/A*

- 20. List of participating dealers (if applicable): *N/A*
- 21. Preventive maintenance (if applicable): *N/A*
- 22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants): *N/A*
- 22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at:
www.Section508.gov/.
- 23. Unique Entity Identifier (UEI) number: *L9ZIASN3B8E7*
- 24. Notification regarding registration in System of Award (SAM) database: *Registered (47358)*

Service Contract Labor Standards (SCLS)

The Service Contract Labor Standards (SCLS), also referred to as the Service Contract Act (SCA) is applicable to this contract as it applies to the entire Multiple Award Schedule and all services provided. While no specific labor categories/services have been identified as being subject to SCLS/SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCA eligible labor categories. If and / or when the contractor adds SCA labor categories / employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupational code, SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.



**INFORMATION TECHNOLOGY CATEGORY
HARDWARE SUBCATEGORY
SIN 532420L Option 2 Lease Terms and Conditions**

Option 2 Lease Terms and Conditions contains a cancellation clause, in which the fee must be in accordance with applicable legal principles.

To the extent an Offeror wishes to propose alternative lease terms and conditions that provide for lower discounts/prices based on the ordering activity’s stated intent to fulfill the projected term of a lease including option years, while at the same time including separate charges for early end of the lease, the following terms apply. These terms address the timing and extent of the ordering activity’s financial obligation including any potential charges for early end of the lease.

52.207-5	Option to Purchase Equipment	Feb 1995
52.227-14	Rights in Data-General	May 2014

1. LEASING PRICE LIST NOTICE

- a. Contractors must include the following notice in their contract price list for SIN 532420L:

“The ordering activity is responsible for the obligation of funds consistent with applicable law. Agencies are advised to review the lease terms and conditions contained in this price list prior to ordering and obligating funding for a lease.”

2. STATEMENT OF ORDERING ACTIVITY INTENT

- a. The ordering activity and the Contractor understand that a delivery order issued pursuant to this SIN is a lease arrangement and contemplates the use of the product for the term of the lease specified in such delivery order (the “Lease Term”). In that regard, the ordering Activity, as lessee, understands that the lease provisions contained herein and the rate established for the delivery order are premised on the ordering Activity's intent to fulfill that agreement, including acquiring products for the period of time specified in the order. Each lease hereunder shall be initiated by a delivery order which shall, either through a statement of work or other attachment, specify the product being leased, and the required terms of the transaction.
- b. Each ordering activity placing a delivery order under the terms of this option intends to exercise each renewal option and to extend the lease until completion of the Lease Term so long as the need of the ordering activity for the product or functionally similar product continues to exist and funds are appropriated. Contractor may request information from the ordering activity concerning the essential use of the products.

3. LEASE TERM

- a. The date on which the ordering activity accepts the products is the Commencement Date of the lease. For acceptance to occur, the products must operate in accordance with the product’s published specifications and statement of work. Acceptance shall be in accordance with the terms of the contract or as otherwise negotiated by the ordering activity and the Contractor.
- b. Any lease is executed by the ordering activity on the basis that the known requirement for such product exceeds the initial base period of the delivery order, which is typically 12 months, or for the remainder of the fiscal year. Pursuant to FAR and/or DFAR 232.703-3(b), delivery orders with options to renew that are funded by annual (fiscal year) appropriations may provide for initial base periods and option periods that cross fiscal years as long as the initial base period or each option period does not exceed a 12 month period.. This cross fiscal year authority does not apply to multi-year leases.
- c. The total Lease Term will be specified in each delivery order, including any relevant renewal options of the ordering activity. All delivery orders, whether for the initial base period or renewal period, shall remain in effect through September 30 of the fiscal year (unless extended by statute), through any earlier expiration date specified in the delivery order, or until the ordering activity exercises its rights hereunder to acquire title to the product prior to such expiration date. The ordering activity, at its discretion, may exercise each option to extend the term of the lease through the lease term. Renewal delivery orders shall not be issued for less than all of the product and/or software set forth in the original delivery order. Delivery orders under this SIN shall not be deemed to obligate succeeding fiscal year funds. The ordering activity shall provide the Contractor with written notice of exercise of each renewal option as soon as practicable. Notice requirements may be negotiated on an order-by-order basis.
- d. Where an ordering activity’s specific appropriation or procurement authority provides for contracting beyond the fiscal year period, the ordering activity may place a delivery order for a period up to the expiration of the Lease Term, or to the expiration of the period of availability of the multi-year appropriation, or whatever is appropriate under the applicable circumstances.

4. LEASE TERMINATION

- a. The ordering activity must elect the Lease Term of the relevant delivery order. The Contractor (and assignee, if any) will rely on the ordering activity’s representation of its intent to fulfill the full Lease Term to determine the monthly lease payments calculated herein.
 - i. The ordering activity may terminate or not renew leases under this option at no cost, pursuant to a Termination for Non-Appropriation as defined herein (see paragraph (c) below). In any other event, the ordering

activity's contracting officer may either terminate the relevant delivery order for cause or Termination for Convenience in accordance with GSAR 552.212-4 paragraphs (l) and (m).

- ii. The Termination for Convenience at the end of a fiscal year allows for separate charges for the early end of the lease (see paragraph (d) below). In the event of termination for the convenience of the ordering activity, the ordering activity may be liable only up to the amount beyond the order's Termination Ceiling. Any termination charges calculated under the Termination for Convenience clause must be determined or identified in the delivery order or in the lease agreement.
- b. Termination for Convenience of the Ordering Activity: Leases entered into under this option may not be terminated except by the ordering activity's contracting office responsible for the delivery order in accordance with GSAR 552.212-4, Contract Terms and Conditions Commercial Items, paragraph (l) Termination for Convenience of the ordering activity. The costs charged to the ordering activity as the result of any Termination for Convenience of the ordering activity must be reasonable and may not exceed the sum of the fiscal year's payment obligations less payments made to date of termination plus the Termination Ceiling.
- c. Termination for Non-Appropriation: The ordering activity reasonably believes that the bona fide need will exist for the entire Lease Term and corresponding funds in an amount sufficient to make all payments for the lease Term will be available to the ordering activity. Therefore, it is unlikely that leases entered into under this option will terminate prior to the full Lease Term. Nevertheless, the ordering activity's contracting officer may terminate or not renew leases at the end of any initial base period or option period under this paragraph if (a) it no longer has a bona fide need for the product or functionally similar product; or (b) there is a continuing need, but adequate funds have not been made available to the ordering activity in an amount sufficient to continue to make the lease payments. If this occurs, the ordering activity will promptly notify the Contractor, and the product lease will be terminated at the end of the last fiscal year for which funds were appropriated. Substantiation to support a termination for non- appropriation shall be provided to the Contractor upon request.
- d. Termination Charges: At the initiation of the lease, termination ceilings will be established for each year of the lease term. The termination ceiling is a limit on the amount that a Contractor may be paid by the ordering activity on the Termination for Convenience of a lease. No claim will be accepted for future costs: supplies, maintenance, usage charges or interest expense beyond the date of termination. In accordance with the bona fide needs rule, all termination charges must reasonably represent the value the ordering activity received for the work performed based upon the shorter lease term. No Termination for Convenience costs will be associated with the expiration of the lease term.

- e. At the order level, the ordering activity may, consistent with legal principles, negotiate lower monthly payments or rates based upon appropriate changes to the termination conditions in this section.
4. The following terms and conditions may be included.
- a. **ASSIGNMENT OF CLAIMS**
 GSAR 552.232-23, Assignment of Claims, is incorporated herein by reference as part of these lease provisions. The ordering activity’s contracting officer will acknowledge the assignment of claim for a lease in accordance with FAR 32.8. The extent of the assignee’s protection is in accordance with FAR 32.804. Any setoff provision must be in accordance with FAR 32.803.
 - b. **PEACEFUL POSSESSION AND UNRESTRICTED USE**
 In recognition of the types of products available for lease and the potential adverse impact to the ordering activity’s mission, the ordering activity’s quiet and peaceful possession and unrestricted use of the product shall not be disturbed in the event the product is sold by the Contractor, or in the event of bankruptcy of the Contractor, corporate dissolution of the Contractor, or other event. The product shall remain in the possession of the ordering activity until the expiration of the lease. Any assignment, sale, bankruptcy, or other transfer of the leased product by the Contractor will not relieve the Contractor of its obligations to the ordering activity, and will not change the ordering activity’s duties or increase the burdens or risks imposed on the ordering activity.
 - c. **COMMENCEMENT OF LEASE**
 The date on which the ordering activity accepts the products is the Commencement Date of the lease. Acceptance is as defined elsewhere in the contract, or as further specified in the order.
 - d. **INSTALLATION AND MAINTENANCE**
 - i. Installation and Maintenance, when applicable, normally are not included in the charge for leasing. The Contractor may require the ordering activity to obtain installation and maintenance services from a qualified source. The ordering activity may obtain installation and/or maintenance on the open market, from the Contractor’s schedule contract, or from other sources. The ordering activity may also perform installation and/or maintenance in house, if qualified resources exist. In any event, it is the responsibility of the ordering activity to ensure that maintenance is in effect for the Lease term for all products leased.
 - ii. When installation and/or maintenance are ordered under this schedule to be performed by the Contractor, the payments, terms and conditions as stated in this contract apply. The rates and terms and conditions in effect at the time the order is issued shall apply during any subsequent renewal period of the lease. The

maintenance rates and terms and conditions may be added to the lease payments with mutual agreement of the parties.

e. MONTHLY PAYMENTS:

i. Prior to the placement of an order under this Special Item Number, the ordering activity and the Contractor must agree on a “base value” for the products to be leased. For Lease to Ownership (Capital Lease) the base value will be the contract purchase price (less any discounts). For Lease with Option to Own (Operating Lease), the base value will be the contract purchase price (less any discounts), less a mutually agreed upon residual value (pre-stated purchase option price at the conclusion of the lease) for the products. The residual value will be used in the calculation of the original lease payment, lease extension payments, and the purchase option price.

ii. To determine the initial lease term payment, the Contractor agrees to apply the negotiated lease factor to the agreed upon base value:

For Example: Lease factor one (1) percent over the rate for the three year (or other term) Treasury Bill (T-bill) at the most current U. S. Treasury auction. The lease payment may be calculated by using a programmed business calculator or by using “rate” functions provided in commercial computer spreadsheets.

iii. For any lease extension, the extension lease payment will be based on the original residual value, in lieu of the purchase price. The ordering activity and the Contractor shall agree on a new residual value based on the estimated fair market price at the end of the extension. The formula to determine the lease payment will be that in 5.b. Above.

iv. The purchase option price will be the fair market value of the product or payment will be based upon the unamortized principle, as shown on the payment schedule as of the last payment prior to the date of transfer of ownership, whichever is less.

v. The point in time when monthly rates are established is subject to negotiation and evaluation at the order level.

vi. In the event the ordering activity desires, at any time, to acquire title to product leased hereunder, the ordering activity may make a one-time lump sum payment.

f. LEASE END/DISCONTINUANCE OPTIONS

i. Upon the expiration of the Lease Term, Termination for Convenience, or Termination for Non- Appropriation, the ordering activity will return the Product to the Contractor unless the ordering activity by 30 days written notice elects either:

1. to purchase the product for the residual value of the product, or

2. to extend the term of the Lease, as mutually agreed. To compute the lease payment, the residual value from the preceding lease shall be the initial value of the leased product. A new residual value shall be negotiated for the extended lease and new lease payments shall be computed.
- ii. Relocation - The ordering activity may relocate products to another location within the ordering activity with prior written notice. No other transfer, including sublease, is permitted. ordering activity shall not assign, transfer or otherwise dispose of any products, or any interest therein, or create or suffer any levy, lien or encumbrance then except those created for the benefit of Contractor or its assigns.
 - iii. Returns
 1. Within fourteen (14) days after the date of expiration, non-renewal or termination of a lease, the ordering activity shall, at its own risk and expense, have the products packed for shipment in accordance with manufacturer's specifications and return the products to Contractor at the location specified by Contractor in the continental US, in the same condition as when delivered, ordinary wear and tear excepted. Any expenses necessary to return the products to good working order shall be at ordering activity's expense.
 2. The Contractor shall conduct a timely inspection of the returned products and within 45 days of the return, assert a claim if the condition of the product exceeds normal wear and tear.
 3. Product will be returned in accordance with the terms of the contract and in accordance with Contractor instruction.
 4. With respect to software, the ordering activity shall state in writing to the Contractor that it has:
 - i. deleted or disabled all files and copies of the software from the equipment on which it was installed;
 - ii. returned all software documentation, training manuals, and physical media on which the software was delivered; and
 - iii. has no ability to use the returned software.
 - g. UPGRADES AND ADDITIONS
 - i. The ordering activity may affix or install any accessory, addition, upgrade, product or device on the product ("additions") provided that such additions:
 1. can be removed without causing material damage to the product;
 2. do not reduce the value of the product; and
 3. are obtained from or approved by the Contractor, and are not subject to the interest of any third party other than the Contractor.

- ii. Any other additions may not be installed without the Contractor's prior written consent. At the end of the lease term, the ordering activity shall remove any additions which:
 - 1. were not leased from the Contractor, and
 - 2. are readily removable without causing material damage or impairment of the intended function, use, or value of the product, and restore the product to its original configuration.
- iii. Any additions that are not so removable will become the Contractor's property (lien free).
- iv. Leases of additions and upgrades must be co-terminus with that of the product.

h. RISK OF LOSS OR DAMAGE

The ordering activity is relieved from all risk of loss or damage to the product during periods of transportation, installation, and during the entire time the product is in possession of the ordering activity, except when loss or damage is due to the fault or negligence of the ordering activity. The ordering activity shall assume risk of loss or damage to the product during relocation, (i.e., moving the product from one ordering activity location to another ordering activity location), unless the Contractor shall undertake such relocation.

i. TITLE

During the lease term, product shall always remain the property of the Contractor. The ordering activity shall have no property right or interest in the product except as provided in this leasing agreement and shall hold the product subject and subordinate to the rights of the Contractor. Software and software licenses shall be deemed personal property. The ordering activity shall have no right or interest in the software and related documentation except as provided in the license and the lease. Upon the Commencement Date of the Lease Term, the ordering activity shall have an encumbered license to use the software for the Lease Term. The ordering activity's encumbered license rights in the software will be subject to the same rights as provided to a purchaser of a license under the terms of this contract except that the ordering activity will not have an unencumbered, paid-up license until it has made all lease payments for the full Lease Term in the case of a Lease To Ownership or has otherwise paid the applicable purchase option price.

j. TAXES

The lease payments, purchase option prices, and interest rates identified herein exclude all state and local taxes levied on or measured by the contract or sales price of the product furnished hereunder. The ordering activity will be invoiced for any such taxes as Contractor receives such tax notices or assessments from the applicable local taxing authority. Pursuant to the provisions of FAR 52.229-1 State and Local Taxes, the ordering activity agrees to pay tax or provide evidence necessary to support an exemption from the tax.



k. **ADDITIONAL LEASE TERMS**

Offeror may propose additional lease terms and conditions for billings, payments, and/or invoices, as long as they are consistent with the terms and conditions specified elsewhere.

GSA PRICING

SIN	Part Number	Product Description	FL/RL	Service Unit	GSA Price
517410	KU-VGN-SU	VGN Global set-up charge at Service activation	N/A	One Time	\$2,011.68
517410	KU-VGN-GM-A	VGNet Ku Basic	1 / 0.5	Annual	\$508,200.00
517410	KU-VGN-GM-M	VGNet Ku Basic	1 / 0.5	Monthly	\$44,000.00
517410	KU-VGN-GM-H250	VGNet Ku Basic	1 / 0.5	250 Hrs over 12 Mos	\$435,600.00
517410	KU-VGN-GM-H100	VGNet Ku Basic	1 / 0.5	100 Hrs over 6 Mos	\$174,240.00
517410	KU-VGN-GM-H50	VGNet Ku Basic	1 / 0.5	50 Hrs over 6 Mos	\$87,120.00
517410	KU-VGN-GM-H	VGNet Ku Basic	1 / 0.5	Hourly, Min 2 Hrs per Month	\$1,760.00
517410	KU-VGN-PM-A	VGNet Ku Plus	2 / 0.5	Annual	\$726,000.00
517410	KU-VGN-PM-M	VGNet Ku Plus	2 / 0.5	Monthly	\$66,550.45
517410	KU-VGN-PM-H250	VGNet Ku Plus	2 / 0.5	250 Hrs over 12 Mos	\$598,950.01
517410	KU-VGN-PM-H100	VGNet Ku Plus	2 / 0.5	100 Hrs over 6 Mos	\$239,580.00
517410	KU-VGN-PM-H50	VGNet Ku Plus	2 / 0.5	50 Hrs over 6 Mos	\$119,790.01
517410	KU-VGN-PM-H	VGNet Ku Plus	2 / 0.5	Hourly, Min 2 Hrs per Month	\$2,420.00
517410	KU-VGN-WM-A	VGNet Ku Premium. White Glove and PRL included	4 / 1-3	Annual	\$1,319,997.60
517410	KU-VGN-WM-M	VGNet Ku Premium. White Glove and PRL included	4 / 1-3	Monthly	\$120,999.60
517410	KU-VGN-WM-H250	VGNet Ku Premium. White Glove and PRL included	4 / 1-3	250 Hrs over 12 Mos	\$1,100,000.00
517410	KU-VGN-WM-H100	VGNet Ku Premium. White Glove and PRL included	4 / 1-3	100 Hrs over 6 Mos	\$440,000.00
517410	KU-VGN-WM-H50	VGNet Ku Premium. White Glove and PRL included	4 / 1-3	50 Hrs over 6 Mos	\$220,000.00
517410	KU-VGN-WM-H	VGNet Ku Premium. White Glove and PRL included	4 / 1-3	Hourly, Min 2 Hrs per Month	\$4,443.64
517410	KU-VGN-WM-EN-CA	VGNet Ku Enhanced Premium - CONUS. White Glove included.	10 / 1-3	Annual	\$1,518,004.80

SIN	Part Number	Product Description	FL/RL	Service Unit	GSA Price
517410	KU-VGN-WM-EN-GA	VGNet Ku Enhanced Premium - Global. White Glove included.	10 / 1-3	Annual	\$1,584,003.60
517410	KUKA-VGN-A	Visat Ku/KA Global VIP. White Glove, PRL, and MPLS for up to three sites is included.	30-60 / 4	Annual	\$7,920,000.00
517410	KU-VGN-PRL	Priority Return Link (PRL) Upgrade	See note 10	Annual	\$132,000.00
517410	KU-VGN-PRL-H	Priority Return Link (PRL) Upgrade	See note 10	Hourly, Min 2 Hrs Per Month	\$440.00
517410	KU-PORT-B	Portability Upgrade for VGNet Ku Basic	See note 8	Monthly	\$5,500.00
517410	KU-PORT-Plus	Portability Upgrade for VGNet Ku Plus	See note 11	Monthly	\$11,000.00
517410	KU-PORT-Prem	Portability Upgrade for VGNet Ku Premium	See note 11	Monthly	\$16,500.00
33411	1285141	Vehicular SATCOM Transceiver – Customer operated or sovereign network. Configured for target network as authorized for ordering customer	N/A	Each	\$4,651.89
517410	KU-PORT-Enhanced	Portability Upgrade for VGNet Ku Enhanced Portability is an option that allows for service to be transferred to additional aircraft for non-concurrent network access to enhance the value of a single SIMOP subscription.	NA	Monthly	\$21,944.58
532420L	1423546-L	Lease of 0.75m easy-to-use SATCOM Viasat High Capacity Auto-Acquire Terminal. (Six (6) Month Minimum)			\$2,392.95

SIN	Part Number	Product Description	FL/RL	Service Unit	GSA Price
532420L	1416477-L	Lease of Broadband Access Terminal (BAT), 1.35m Flexible SATCOM Terminal (Six (6) Month Minimum)			\$16,175.37
517410	VS-HTS-PRI-10GB	Regional HTS 10GB SATCOM Government Priority Monthly Service Plan	See Note 12	Monthly	\$2,575.00
517410	VS-HTS-PRI-50GB	Regional HTS 50GB SATCOM Government Priority Monthly Service Plan	See Note 12	Monthly	\$5,981.41
517410	VS-HTS-PRI-100GB	Regional HTS 100GB SATCOM Government Priority Monthly Service Plan	See Note 12	Monthly	\$10,454.31
517410	VS-HTS-PRI-250GB	Regional HTS 250GB SATCOM Government Priority Monthly Service Plan	See Note 12	Monthly	\$13,587.15
517410	VS-HTS-PRI-UNL	Regional HTS Unlimited SATCOM Government Priority Monthly Service Plan	See Note 12	Monthly	\$21,340.30
517410	VS-HTS-PRI-10GBOVG	Regional HTS Additional Data for SATCOM Government Priority Monthly Service Plan in excess of the 10 GB Monthly Service Plan allowance (Price per Gigabyte (GB))	See Note 12	Per GB	\$234.51
517410	VS-HTS-PRI-50GBOVG	Regional HTS Additional Data for SATCOM Government Priority Monthly Service Plan in excess of the 50 GB Monthly Service Plan allowance (Price per Gigabyte (GB))	See Note 12	Per GB	\$138.79

SIN	Part Number	Product Description	FL/RL	Service Unit	GSA Price
517410	VS-HTS-PRI-100GBOVG	Regional HTS Additional Data for SATCOM Government Priority Monthly Service Plan in excess of the 100 GB Monthly Service Plan allowance (Price per Gigabyte (GB))	See Note 12	Per GB	\$95.72
517410	VS-HTS-PRI-250GBOVG	Regional HTS Additional Data for SATCOM Government Priority Monthly Service Plan in excess of the 250 GB Monthly Service Plan allowance (Price per Gigabyte (GB))	See Note 12	Per GB	\$81.36

Notes:

1. All data rates are peak speeds and actual data rates will vary depending on equipment and location within the beam.
2. The max return link speed for Viasat antennas utilizing PRL on our VGNet service is as follows (RL speeds are a function of antenna type and G/T at the antenna's location within the beam):
 - a. VR-12 H/T - the max speed is 1 Mbps
 - b. VR-12C - the max speed is 2 Mbps
 - c. VR-18 and KuKarray - the max speed is 4 Mbps
3. All plans include standard customer care and Information Assurance/Cyber Defense (IA/CD).
4. All plans provide a higher traffic priority than standard general aviation plans (formerly Yonder).
5. Ku-Band service is provided on the Viasat Global Network (VGNet). Ka-Band service is provided on Viasat and partner Ka-Band satellites.
6. Annual service plans will be invoiced monthly for 1/12th value.
7. Hourly plans include a number of hours and a period of time during which those hours must be used (i.e. 250 hours over 12 months). Hourly plans will be invoiced monthly based on the actual hours used. Unused hours will be billed in the final month.
8. Multiprotocol Label Switching (MPLS) dedicated terrestrial backhaul, Priority Return Link (PRL), and Premium "White Glove" Customer Care and Mission Support are available as additional options or included in subscription plans where indicated.
9. White Glove Care includes: Direct Access (phone, email, chat) to a mission dedicated, Secret cleared, Tier 3 technician manning a Government Care Center that operates 24/7/365; Secure Voice Capable via STE; Pre-flight planning support upon request; Dedicated in-flight monitoring with real time performance optimization reporting; Beam transition/ moving map instructions; Beam Reporting network health; Post-flight report; In-Flight Fault reporting/ troubleshooting. Customer contacted in flight, if issue is detected; Immediate phone call to customer on status of beam; Email Notification sent to customer distro list within 10 minutes; Trouble Ticket within 15 minutes; Updates every hour until service is restored.
10. The Priority Return Link (PRL) option provides improved return link throughput via reserved bandwidth, where available in enabled regions. Areas that have the Priority Return Link capability can provide usable RL throughput



increases of 30% to over 300% over shared RL data rates, depending on the region and the equipment installed. In areas that don't have PRL, the user will be provisioned for the highest data rate available in that region achievable by the equipment installed. Each region with PRL enabled has a limited number of PRL channels that will be allocated to users on a priority basis and/or first come first serve basis.

11. Portability is an option that allows for service to be transferred to additional aircraft for non-concurrent network access to enhance the value of a single SIMOP subscription. Pricing is monthly per additional aircraft/terminal beyond a single aircraft/terminal.

12. FL/RL Speeds vary by region. Contact the Company for committed speeds in specified region.