



**GENERAL SERVICES ADMINISTRATION  
FEDERAL SUPPLY SERVICE  
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST**

**MULTIPLE AWARD SCHEDULE  
FSC GROUP MAS**

**CONTRACT NUMBER:  
GS-35F-218AA**

**Viasat, Inc.  
6155 El Camino Real  
Carlsbad, CA 92009-1699  
Phone: 760.476.2200 Fax: 760.929.3941  
Internet Address: [www.viasat.com](http://www.viasat.com)  
Contract Administrator: Ann Arriagada  
Email Address: [Ann.Arriagada@viasat.com](mailto:Ann.Arriagada@viasat.com)**

**PERIOD COVERED BY CONTRACT:  
February 26, 2013 through February 25, 2023**

**Price List is current through Modification PO-0051 dated August 16, 2022**

**Business Size:  
Large Business**

*Online access to contract ordering information, terms and conditions, up to date pricing, and the option to create an electronic delivery order are available through GSA Advantage!®, a menu driven database system. The internet address for GSA Advantage!® is:*

*[GSAAdvantage.gov](http://GSAAdvantage.gov).*

*For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at [GSA.gov](http://GSA.gov)*

**CUSTOMER INFORMATION**

1a. Table of Awarded Special Item Numbers with appropriate cross-reference to page numbers:

<b>SIN</b>	<b>SIN Description</b>
<b>33411/RC/STOLC</b>	<b>Purchasing of new electronic equipment</b>
<b>517410/RC/STOLC</b>	<b>Commercial Satellite Communications Solutions (COMSATCOM)</b>
<b>811212/RC/STOLC</b>	<b>Maintenance of Equipment, Repair Services and/or Repair/Spare Parts</b>
<b>Order-Level/RC/STOLC Materials (OLM)</b>	<b>Order Level Material</b>

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. *See below.*

1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item. *See below.*

2. Maximum Order: *SINs 33411, 517410, 811212: \$500,000*  
*SIN OLM: \$250,000*

3. Minimum Order: *\$100.00*

4. Geographic Coverage (delivery Area): *Domestic*

5. Point(s) of production (city, county, and state or foreign country): *Same as Contractor*

6. Discount from list prices or statement of net price: *Government net prices (discounts already deducted).*

7. Quantity discounts: *None*

8. Prompt payment terms: *0% - Net 30 Days.*  
*Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.*



9. Foreign items (list items by country of origin): *All items are U.S. made end products, designated country end products, Caribbean Basin country end products, Canadian end products, or Mexican end products as defined in the Trade Agreements Act of 1979, as amended.*
- 10a. Time of Delivery (Contractor insert number of days): *See Pricing*
- 10b. Expedited Delivery. The Contractor will insert the sentence “Items available for expedited delivery are noted in this price list.” under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery: *Not applicable*
- 10c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery is available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: *Contact Contractor*
- 10d. Urgent Requirements. The Contractor will note in its price list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s representative to affect a faster delivery: *Contact Contractor*
11. F.O.B Points: *Destination*
- 12a. Ordering Address: ***Viasat, Inc.  
6155 El Camino Real  
Carlsbad, CA 92009-1699***
- 12b. Ordering procedures: *For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s), are found in Federal Acquisition Regulation (FAR) 8.405-3.*
13. Payment address: *Same as Contractor*
14. Warranty provision: *Contractor’s standard commercial warranty.*
15. Export Packing Charges (if applicable): *N/A*
16. Terms and conditions of rental, maintenance, and repair (if applicable): *N/A*
17. Terms and conditions of installation (if applicable): *N/A*
- 18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): *N/A*
- 18b. Terms and conditions for any other services (if applicable): *N/A*
19. List of service and distribution points (if applicable): *N/A*

- 20. List of participating dealers (if applicable): *N/A*
- 21. Preventive maintenance (if applicable): *N/A*
- 22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants): *N/A*
- 22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at:  
[www.Section508.gov/](http://www.Section508.gov/).
- 23. Unique Entity Identifier (UEI) number: *L9ZIASN3B8E7*
- 24. Notification regarding registration in System of Award (SAM) database: *Registered (86P63)*

**Service Contract Labor Standards (SCLS)**

The Service Contract Labor Standards (SCLS), also referred to as the Service Contract Act (SCA) is applicable to this contract as it applies to the entire Multiple Award Schedule and all services provided. While no specific labor categories/services have been identified as being subject to SCLS/SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCA eligible labor categories. If and / or when the contractor adds SCA labor categories / employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupational code, SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.

**GSA PRICING**

SIN	Part Number	Product Description	FL/RL	Service Unit	GSA Price
517410	KU-VGN-SU	VGN Global set-up charge at Service activation	N/A	One Time	\$2,011.68
517410	KU-VGN-GM A	VGNet Ku Basic	1 / 0.5	Annual	\$462,000.00
517410	KU-VGN-GM M	VGNet Ku Basic	1 / 0.5	Monthly	\$44,000.00
517410	KU-VGN-GM H250	VGNet Ku Basic	1 / 0.5	250 Hrs over 12 Mos	\$396,000.00
517410	KU-VGN-GM H100	VGNet Ku Basic	1 / 0.5	100 Hrs over 6 Mos	\$158,400.00
517410	KU-VGN-GM H50	VGNet Ku Basic	1 / 0.5	50 Hrs over 6 Mos	\$79,200.00
517410	KU-VGN-GM H	VGNet Ku Basic	1 / 0.5	Hourly, Min 2 Hrs per Month	\$1,760.00
517410	KU-VGN-PM A	VGNet Ku Plus	2 / 0.5	Annual	\$660,000.00
517410	KU-VGN-PM M	VGNet Ku Plus	2 / 0.5	Monthly	\$60,500.00
517410	KU-VGN-PM H250	VGNet Ku Plus	2 / 0.5	250 Hrs over 12 Mos	\$544,500.00
517410	KU-VGN-PM H100	VGNet Ku Plus	2 / 0.5	100 Hrs over 6 Mos	\$217,800.00
517410	KU-VGN-PM H50	VGNet Ku Plus	2 / 0.5	50 Hrs over 6 Mos	\$108,900.00
517410	KU-VGN-PM H	VGNet Ku Plus	2 / 0.5	Hourly, Min 2 Hrs per Month	\$2,420.00
517410	KU-VGN-WM A	VGNet Ku Premium. White Glove and PRL included	4 / 1-3	Annual	\$1,199,999.70
517410	KU-VGN-WM M	VGNet Ku Premium. White Glove and PRL included	4 / 1-3	Monthly	\$109,999.80
517410	KU-VGN-WM H250	VGNet Ku Premium. White Glove and PRL included	4 / 1-3	250 Hrs over 12 Mos	\$1,000,000.00
517410	KU-VGN-WM H100	VGNet Ku Premium. White Glove and PRL included	4 / 1-3	100 Hrs over 6 Mos	\$400,000.00
517410	KU-VGN-WM H50	VGNet Ku Premium. White Glove and PRL included	4 / 1-3	50 Hrs over 6 Mos	\$200,000.00
517410	KU-VGN-WM H	VGNet Ku Premium. White Glove and PRL included	4 / 1-3	Hourly, Min 2 Hrs per Month	\$4,443.64
517410	KU-VGN-WM-EN C A	VGNet Ku Enhanced Premium - CONUS. White Glove included.	10 / 1-3	Annual	\$1,379,999.70

SIN	Part Number	Product Description	FL/RL	Service Unit	GSA Price
517410	KU-VGN-WM-EN G A	VGNet Ku Enhanced Premium - Global. White Glove included.	10 / 1-3	Annual	\$1,440,000.00
517410	KUKA-VGN A	Visat Ku/KA Global VIP. White Glove, PRL, and MPLS for up to three sites is included.	30-60 / 4	Annual	\$7,200,000.00
517410	KUKA-VGN WG	White Glove Customer Care Upgrade	See note 9	Annual	\$180,000.00
517410	KU-VGN PRL	Priority Return Link (PRL) Upgrade	See note 10	Annual	\$120,000.00
517410	KU-VGN-PRL-H	Priority Return Link (PRL) Upgrade	See note 10	Hourly, Min 2 Hrs Per Month	\$400.00
517410	KU-PORT-B	Portability Upgrade for VGNet Ku Basic	See note 8	Monthly	\$5,000.00
517410	KU-PORT-Plus	Portability Upgrade for VGNet Ku Plus	See note 11	Monthly	\$10,000.00
517410	KU-PORT-Prem	Portability Upgrade for VGNet Ku Premium	See note 11	Monthly	\$15,000.00
33411	1285141	Vehicular SATCOM Transceiver – Customer operated or sovereign network. Configured for target network as authorized for ordering customer	N/A	Each	\$4,651.89

Notes:

1. All data rates are peak speeds and actual data rates will vary depending on equipment and location within the beam.
2. The max return link speed for Viasat antennas utilizing PRL on our VGNet service is as follows (RL speeds are a function of antenna type and G/T at the antenna's location within the beam):
  - a. VR-12 H/T - the max speed is 1 Mbps
  - b. VR-12C - the max speed is 2 Mbps
  - c. VR-18 and KuKarray - the max speed is 4 Mbps
3. All plans include standard customer care and Information Assurance/Cyber Defense (IA/CD).
4. All plans provide a higher traffic priority than standard general aviation plans (formerly Yonder).
5. Ku-Band service is provided on the Viasat Global Network (VGNet). Ka-Band service is provided on Viasat and partner Ka-Band satellites.
6. Annual service plans will be invoiced monthly for 1/12th value.
7. Hourly plans include a number of hours and a period of time during which those hours must be used (i.e. 250 hours over 12 months). Hourly plans will be invoiced monthly based on the actual hours used. Unused hours will be billed in the final month.

8. Multiprotocol Label Switching (MPLS) dedicated terrestrial backhaul, Priority Return Link (PRL), and Premium “White Glove” Customer Care and Mission Support are available as additional options or included in subscription plans where indicated.
9. White Glove Care includes: Direct Access (phone, email, chat) to a mission dedicated, Secret cleared, Tier 3 technician manning a Government Care Center that operates 24/7/365; Secure Voice Capable via STE; Pre-flight planning support upon request; Dedicated in-flight monitoring with real time performance optimization reporting; Beam transition/ moving map instructions; Beam Reporting network health; Post-flight report; In-Flight Fault reporting/ troubleshooting. Customer contacted in flight, if issue is detected; Immediate phone call to customer on status of beam; Email Notification sent to customer distro list within 10 minutes; Trouble Ticket within 15 minutes; Updates every hour until service is restored.
10. The Priority Return Link (PRL) option provides improved return link throughput via reserved bandwidth, where available in enabled regions. Areas that have the Priority Return Link capability can provide usable RL throughput increases of 30% to over 300% over shared RL data rates, depending on the region and the equipment installed. In areas that don't have PRL, the user will be provisioned for the highest data rate available in that region achievable by the equipment installed. Each region with PRL enabled has a limited number of PRL channels that will be allocated to users on a priority basis and/or first come first serve basis.
11. Portability is an option that allows for service to be transferred to additional aircraft for non-concurrent network access to enhance the value of a single SIMOP subscription. Pricing is monthly per additional aircraft/terminal beyond a single aircraft/terminal.