

## Viasat FY2020 Quick Stats

**\$2.3B**

Annual revenues

12% increase year-over-year

**\$458M**

Adjusted EBITDA

35% increase year-over-year

**\$2.3B**

New contract awards

2% decrease year-over-year

**45+**

Office locations globally

**~5,900**

Employees globally

## Satellite Services

**\$827M**

Annual revenues

21% increase year-over-year

**1,390**



Commercial aircraft in-service with Viasat in-flight connectivity, a 6% increase year-over-year

**11,000+**



Installed sites as part of the Brazilian Government broadband initiative (GESAC)

**590K**



Total number of U.S. fixed broadband subscribers

**Top honors**



Fortune and Fast Company (Community Wi-Fi), U.S. News & World Report (U.S. Residential), La Razón (Spain Residential)

## Commercial Networks

**\$345M**

Annual revenues

20% decrease year-over-year

**\$420M**



In new contract awards, second consecutive year of over \$400M in annual awards

**250+**



Commercial aviation shipsets shipped

**\$408M**



In backlog, a 15% increase year-over-year

**3+ Tbps**



Total network capacity expected under the ViaSat-3 global constellation program

## Government Systems

**\$1.1B**

Annual revenues

19% increase year-over-year

**\$1.1B**



In new contract awards, second consecutive year of over \$1B in annual awards

**1,000+**



AN/PRC-161 Battlefield Awareness Targeting System-Dismounted handheld Link 16 radios shipped in fiscal year 2020

↑ **24%**: Product revenues year-over-year

↑ **4%**: Service revenues year-over-year

**400+**



Multifunctional Information Distribution System Joint Tactical Radio System production units shipped in fiscal year 2020