

## Company Overview – Nasdaq:VSAT

ViaSat produces innovative satellite and other digital communication products that enable fast, secure, and efficient communications to virtually any location. Products include satellite ground networks, satellite antenna systems, satellite services, military information assurance devices, tactical data radios, RF semiconductors, video data link systems, and WAN acceleration. Our systems and technology group provides systems design, engineering, and technology development for both defense and commercial projects.

The company has been named on lists compiled by **INC**, **BusinessWeek**, **Forbes**, and **Fortune** for its superior record of growth and performance, and is ranked among the Top 50 Space Companies (**Space News**) and Top 100 Defense Companies (**Defense News**).

Annual revenue grew to a company record US\$628 million in the most recent fiscal year (ended April 3, 2009). Based in Carlsbad, California, the company employs about 2,200 people worldwide.

## Satellite Networks – Fixed and Mobile – and Antennas & Gateways

Satellite networks for enterprise or service provider networks needing mission-critical, interactive, IP data applications for hundreds or thousands of users. These networks connect customers to data centers, the Internet, or home offices. Point to point (mesh) networks extend networks to locations not served by terrestrial alternatives. ViaSat is also the overwhelming choice for next generation, Ka-band broadband by satellite systems for fixed and mobile applications, including its selection to develop and manufacture broadband satellite terminals, infrastructure, and components for WildBlue, Telesat/Barrett, Eutelsat, Intelsat, Yahsat, IPSTAR, ARINC, Rockwell-Collins, KVH Industries, and more.

Antenna Systems include complete ground station infrastructure for advanced systems, remote sensing, telemetry, imaging, and gateways for connecting satellite networks to the terrestrial grid.

## Government Systems Division – Network-centric tactical communications

ViaSat produces products for both commercial and government applications and many times the same products, or close derivatives, can cross over to either application. Satellite communication products include terminals and modems for UHF, Ku-, C- and Ka-band. The company is also the supplier of the U.S. DoD new standard high-speed modems, including the MD-1366 EBEM (Enhanced Bandwidth Efficient Modem), the Joint IP Modem which is designed to adopt the efficiency of the DVB-S2 commercial industry standard to military use.

Information assurance and cybersecurity products include inline and embeddable, programmable network encryptors (HAIPE IS-compliant) that can secure communication on non-secure networks up to Top Secret levels, and inline media encryptors (IMEs) that secure data stored on hard drives or other electronic media. Tactical communication products MIDS/Link 16 terminals, including the new MIDS JTRS terminal. Other products include ISR video links for unmanned systems, communication simulators, and satellite simulator/training terminals.

## Satellite Services

ViaSat provides complete, managed broadband services for fixed and mobile satellite networking. The company also acquired WildBlue, the premier Ka-band satellite broadband service provider, in 2009. WildBlue has over 420,000 subscribers in the U.S. and is the fastest growing satellite ISP.

## High-Capacity Satellites

ViaSat is on track to launch a new generation of satellites beginning later this year. These new high-capacity satellites have a total throughput over 10-times that of any previous satellite. The resulting lower cost and more abundant bandwidth will provide higher speeds and greater bandwidth volume for subscribers. Eutelsat KA-SAT and ViaSat-1 are the first two satellites to carry this transformational design. For the first time, satellite will be able to economically deliver the media-rich Internet of the future.