

**ViaSat, Inc. Internet Protocol Crypto Pricelist
AltaSec KG-250, KG-250M and KG-250T**

IDIQ CLIN	Part Number	National Stock Number (NSN)	Description	Unit	IDIQ Unit Price	Direct Sales Unit Price
0001	SI-017750-0000	5810015246615	AltaSec KG-250 – (3 year warranty) Inline Network Encryptor Smallest form factor 100Mbps Full Duplex throughput HAIPIS compliant encryptor. KG-250 Foreign Interoperability (FI) release configured as Suite A/B. Multi Security Level support with up to three levels of INE nesting, FIREFLY/PPK, Multi-Universal Key and EKMS compatible. No additional management software required. Includes training for two students within 90 days of delivery and Hardware and Software warranty* for three years, including 24-7 Help Desk service, with each purchase. Includes ViaSat INE (VINE) manager which enables users of ViaSat's HAIPIS compliant AltaSec® In-line Network Encryptors (INEs), including the KG-250, KG-250M, KG-250T and KG-255, to centrally manage, monitor and configure these devices. (Note: External Power Supply included: p/n VCD-017746-000X, CLIN 0051. FTR CIKs are included for orders of 25 units or more, CLIN 23.)	EA	\$9,900	\$10,395
0002	SI-017750-0000	5810015246615	AltaSec KG-250 as above, volume discount (single order>=200 units)**	EA	\$9,405	\$9,727
0003	SI-017750-0000	5810015246615	AltaSec KG-250 as above, volume discount (single order>=500 units)**	EA	\$8,910	\$9,207
0004	SI-017750-0000	5810015246615	AltaSec KG-250 as above, volume discount (single order>=1000 units)**	EA	\$8,415	\$8,910
0005	SI-017750-0000	5810015246615	AltaSec KG-250 with INE Trade-in (Taclane Classic e100, Taclane Mini)*	EA	\$7,000	\$7,000
0006	SI-017750-0000	5810015246615	AltaSec KG-250 – (5 year warranty) Inline Network Encryptor Smallest form factor 100Mbps Full Duplex throughput HAIPIS compliant encryptor. KG-250 Foreign Interoperability (FI) release configured as Suite A/B. Multi Security Level support with up to three levels of INE nesting, FIREFLY/PPK, Multi-Universal Key and EKMS compatible. No additional management software required. Includes training for two students within 90 days of delivery and Hardware and Software warranty* for five years, including 24-7 Help Desk service, with each purchase. Includes ViaSat INE (VINE) manager which enables users of ViaSat's HAIPIS compliant AltaSec® In-line Network Encryptors (INEs), including the KG-250, KG-250M, KG-250T and KG-255, to centrally manage, monitor and configure these devices. Note: External Power Supply included: p/n VCD-017746-000X, CLIN 0051. FTR CIKs are included for orders of 25 units or more, CLIN 23.)	EA	\$10,800	\$11,340
0007	SI-017750-0000	5810015246615	AltaSec KG-250 as above, volume discount (single order>=200 units)**	EA	\$10,260	\$10,611
0008	SI-017750-0000	5810015246615	AltaSec KG-250 as above, volume discount (single order>=500 units)**	EA	\$9,720	\$10,044
0009	SI-017750-0000	5810015246615	AltaSec KG-250 as above, volume discount (single order>=1000 units)**	EA	\$9,180	\$9,720
0010	SI-017750-0000	5810015246615	AltaSec KG-250 – (7 year warranty) Inline Network Encryptor Smallest form factor 100Mbps Full Duplex throughput HAIPIS compliant encryptor. KG-250 Foreign Interoperability (FI) release configured as Suite A/B. Multi Security Level support with up to three levels of INE nesting, FIREFLY/PPK, Multi-Universal Key and EKMS compatible. No additional management software required. Includes training for two students within 90 days of delivery and Hardware and Software warranty* for seven years, including 24-7 Help Desk service, with each purchase. Includes ViaSat INE (VINE) manager which enables users of ViaSat's HAIPIS compliant AltaSec® In-line Network Encryptors (INEs), including the KG-250, KG-250M, KG-250T and KG-255, to centrally manage, monitor and configure these devices. Note: External Power Supply included: p/n VCD-017746-000X, CLIN 0051. FTR CIKs are included for orders of 25 units or more, CLIN 23.)	EA	\$11,800	\$12,390
0011	SI-017750-0000	5810015246615	AltaSec KG-250 as above, volume discount (single order>=200 units)**	EA	\$11,210	\$11,594
0012	SI-017750-0000	5810015246615	AltaSec KG-250 as above, volume discount (single order>=500 units)**	EA	\$10,620	\$10,974
0013	SI-017750-0000	5810015246615	AltaSec KG-250 as above, volume discount (single order>=1000 units)**	EA	\$10,030	\$10,620

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IDIQ CLIN	Part Number	National Stock Number (NSN)	Description	Unit	IDIQ Unit Price	Direct Sales Unit Price
0014	SRV-KG250-WAR4th		AltaSec KG-250 One Year Extended Warranty* (4th year)	EA	\$500	\$500
0015	SRV-KG250-WAR5th		AltaSec KG-250 One Year Extended Warranty* (5th year)	EA	\$600	\$600
0016	SRV-KG250-WAR6th		AltaSec KG-250 One Year Extended Warranty* (6th year)	EA	\$700	\$700
0017	SRV-KG250-WAR7th		AltaSec KG-250 One Year Extended Warranty* (7th year)	EA	\$700	\$700
0018	SRV-KG250-SSLCOM		AltaSec KG-250, Common SSL Surcharge (initial delivery) – Custom build of multiple KG-250s that have a common SSL certificate loaded in each KG-250 on this order. (Charged on a per order, per common SSL number basis and requires a minimum of 12 weeks lead time.)	EA	\$2,000	\$2,000
0019	SRV-KG250-SSLUPGR		AltaSec KG-250, Common SSL Upgrade (after delivery) -- Upgrade KG-250 to designated Common SSL Certificate (Charged on a per unit basis and requires a minimum of 12 weeks lead time.)	EA	\$1,500	\$1,500
0020	SRV-KG250-CONSSL		AltaSec KG-250, Consolidated SSL Surcharge – Includes one additional single CD with all the SSLs for each KG-250 on this order. (Charged on a per order basis.)	EA	\$200	\$200
0021	SRV-KG250-FTRSUR		AltaSec KG-250, Surcharge for Field Tamper Recovery (FTR) CIK (Initial delivery) - Charged on a per order basis. Applies to orders less than 25 units).	EA	\$1,000	\$1,000
0022	1059475		AltaSec KG-250, Field Tamper Recovery (FTR) CIK (Initial delivery-Orders less than 25 units) - Charged on a per unit basis for orders that include the purchase of less than 25 units INEs. Applied in conjunction with the above CLIN 0021 surcharge. Customers who purchase AltaSec INEs with an order of 25 units or larger receive the FTR CIKS at no charge.	EA	\$100	\$100
0023	1059475		AltaSec KG-250, Field Tamper Recovery (FTR) CIK (Initial delivery-Orders of 25 units or larger) - Applies on a per unit basis for orders that include the purchase of 25 or more INEs.	EA	\$ -	\$ -
0024	SRV-KG250-FTRFLD		AltaSec KG-250, Surcharge for Field Tamper Recovery (FTR) CIK (existing units) - Charged on a per order basis.	EA	\$1,000	\$1,000
0025	1059517		AltaSec KG-250, Field Tamper Recovery (FTR) CIK (existing units) - Charged on a per unit basis. Applies to orders for FTR CIKS for previously procured AltaSec INEs. Applied in conjunction with the above surcharge, CLIN 24. (Requires return of units to depot.)	EA	\$100	\$100
0026	SRV-EXPORT-FEE		Export License Fee - Non US destination shipping surcharge for COMSEC shipments (charged on a per order, per destination basis). Applies to orders less than 25 units.	EA	\$2,000	\$2,000
0027	SRV-KG250-DEPAC		AltaSec KG-250, Custom DePAC load (charged on a per order basis) for orders less than 25 units. Allow 8 weeks for delivery.	EA	\$2,000	\$2,000
0028	1031573		AltaSec KG-250 – Dual 1U Rack Mount Adapter with Integral Power Supplies. Houses 2 KG-250s and has full extension steel slides to allow for top loading, maintenance or servicing. Rack is designed to also house Compact xPEP (Performance Enhancement Proxy) (p/n SI-1033868-0000, CLIN 0031).	EA	\$2,400	\$3,000
0029	1031571		AltaSec KG-250 – Single 1U Rack Mount Adapter with Integral Power Supply. Houses 1 KG-250 and has full extension steel slides to allow for top loading, maintenance or servicing.	EA	\$2,100	\$2,410
n/a	VRA-100-2, PN1007841		AltaSec KG-250 – Dual 1U Rack Mount Crypto housing, Model 5400. Houses 2 KG-250s with Dual Redundant Integral Power Supply. Features automatic power module fault detection and switchover. KG-250s are loaded from the front in this model. (Static office environment, not recommended for tactical use.)	EA	n/a	\$3,000
0030	1023909		AltaSec KG-250 – Hold down mounting clamps. For mounting a KG-250 to a flat surface. (Lot of 4)	Lot	\$100	\$100
0031	SI-1033868-0000		Standalone Compact xPEP – Performance Enhancing Proxy in half rack unit form factor supporting TCP acceleration for improvement of secure satellite network performance. For use with satellite systems employing Type-1 (or Non-Type-1) encryption (VPNs). VLAN trunking support also included. One year Hardware warranty and three year Software warranty* with each purchase, including three years of Help Desk support. Includes training, within 90 days, for two students when combined with purchase of AltaSec KG-250.	EA	\$2,975	\$3,124
0032	SI-1033868-0000		AltaSec Compact xPEP as above, volume discount (single order >= 200 units) *	EA	\$2,826	\$2,826
0033	SI-1033868-0000		AltaSec Compact xPEP as above, volume discount (single order >= 500 units) *	EA	\$2,678	\$2,678

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0034	SI-1033868-0000		AltaSec Compact xPEP as above, volume discount (single order >= 1000 units) *	EA	\$2,529	\$2,529
0035	SRV-xPEP-EXTWAR		Standalone Compact xPEP Two Year Extended Warranty	EA	\$425	\$425
0036	SRV-xPEP-EMBEDKEY		Embedded xPEP SW License Key – Enables xPEP (Performing Enhancing Proxy) capabilities within the KG-250 family of Encryptors (R2.0 or higher). xPEP provides TCP acceleration for improvement of secure satellite network performance. Includes AltaSec KG-250 training with xPEP module, within 90 days, for two students when combined with purchase of AltaSec KG-250. (License will be emailed to user.)	EA	\$2,380	\$2,499
0037	SRV-xPEP-EMBEDKEY		AltaSec Compact xPEP as above, volume discount (single order >= 200 units) *	EA	\$2,261	\$2,261
0038	SRV-xPEP-EMBEDKEY		AltaSec Compact xPEP as above, volume discount (single order >= 500 units) *	EA	\$2,142	\$2,142
0039	SRV-xPEP-EMBEDKEY		AltaSec Compact xPEP as above, volume discount (single order >= 1000 units) *	EA	\$2,023	\$2,023
0040	SRV-xPEP-TradeHW4SW		Compact xPEP trade in for an embedded xPEP software license as above	EA	\$500	\$536
0041	SRV-xPEP-TradeHW4SW		Compact xPEP trade in as above, volume discount; single order Qty 10-24**	EA	\$475	\$510
0042	SRV-xPEP-TradeHW4SW		Compact xPEP trade in as above, volume discount; single order Qty 25-74**	EA	\$445	\$479
0043	SRV-xPEP-TradeHW4SW		Compact xPEP trade in as above, volume discount; single order Qty 75-200**	EA	\$430	\$459
0044	SRV-xPEP-TradeHW4SW		Compact xPEP trade in as above, volume discount; single order Qty > 200**	EA	\$400	\$428
0045	CBL-040071-0005		Cable , Dbl Shielded RJ-45, Cat 5E, 5-ft (for KG250, KG250M and xPEP)	EA	\$50	\$50
0046	CBL-040071-0010		Cable , Dbl Shielded RJ-45, Cat 5E, 10-ft (for KG250, KG250M and xPEP)	EA	\$60	\$60
0047	CBL-040071-0025		Cable , Dbl Shielded RJ-45, Cat 5E, 25-ft (for KG250, KG250M and xPEP)	EA	\$75	\$75
0048	CBL-040071-0050		Cable , Dbl Shielded RJ-45, Cat 5E, 50-ft (for KG250, KG250M and xPEP)	EA	\$125	\$125
0049	CBL-040071-0100		Cable , Dbl Shielded RJ-45, Cat 5E, 100-ft (for KG250, KG250M and xPEP)	EA	\$250	\$250
0050	CBL-017642-0000		Cable , Dbl Shielded Computer (RS-232) to VIP Crypto Console Port, 6 Ft. (for KG-250)	EA	\$100	\$100
0051	VCD-017746-	6130015308834	AltaSec KG-250 – Brick Style AC/DC Power Supply (100-240 VAC, 50-60 Hz)	EA	\$150	\$150
0052	020772-0000	6135014354921	AltaSec KG-250 – Spare Fill Battery (NON-RECHARGEABLE ½ AA Size)	EA	\$15	\$15
0053	017040-0000	6135014355558	AltaSec KG-250 – Spare Shipping/storage Battery (NON-RECHARGEABLE C Size)	EA	\$20	\$20
0054	1005267	5895015175364	AltaSec KG-250 – Spare blank CIK	EA	\$45	\$45
0055	ALT-017750-000X		AltaSec KG-250 , Replacement Image CIKs (2 each)	EA	\$300	\$300
0056	1019761		AltaSec KG-250 -- Handle	EA	\$50	\$50
0057	SRV-KG250-T0004		AltaSec KG-250 , Training - Basic Course: One-day course for up to 4 students at ViaSat's facility. Call for additional students or for training at other locations. Course for 2 students included with purchase.	EA	\$2,500	\$2,500
0058	SRV-KG250-T0005		AltaSec KG-250 , Training - Advanced Course: Two-day course for up to 4 students at ViaSat's facility. Call for additional students or for training at other locations.	EA	\$4,500	\$4,500
0059	SRV-KG250-T0006		AltaSec KG-250 , Additional student at purchased training class -- per student	EA	\$100	\$100
0060	SRV-KG250-OST1		AltaSec KG-250 , Additional fee for training or support at the customer's CONUS location. Two week minimum notice required.	EA	\$3,500	\$3,500
0061	SRV-KG250-OST2		AltaSec KG-250 , Additional fee for training or support at the customer's OCONUS location. Four week minimum notice required.	EA	\$5,000	\$5,000
0062	SRV-KG250-OSI		AltaSec KG-250 , On site integration support. Additional travel charges also apply.	Hour	\$250	\$250
0063	SRV-KG250-WAR		AltaSec KG-250 , Troubleshooting and labor charge for out of warranty repair. (Labor only, price of parts listed separately).	EA	\$1,500	\$1,500
0064	1071741		KG-250 replacement board -- Crypto Module Assy	EA	\$6,200	\$6,200
0065	1071744		KG-250 replacement board -- Red NIC Assy	EA	\$2,100	\$2,100
0066	1071745		KG-250 replacement board -- Black NIC Assy	EA	\$1,200	\$1,200
0067	1071746		KG-250 replacement board -- Rear Panel Assy	EA	\$500	\$500
0068	1071747		KG-250 replacement board -- Front Panel Assy	EA	\$500	\$500
0069	1071748		KG-250 replacement -- Housing	EA	\$500	\$500
0070	1071749		KG-250 replacement -- Rear Endcap	EA	\$200	\$200

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IDIQ CLIN	Part Number	National Stock Number (NSN)	Description	Unit	IDIQ Unit Price	Direct Sales Unit Price
0071	1071750		KG-250 replacement -- Front Endcap	EA	\$200	\$200
0072	1071751		KG-250 replacement -- Battery cover & holder for 1/2 AA cell	EA	\$75	\$75
0073	1071752		KG-250 replacement -- Shipping & Storage Battery housing for C cell	EA	\$100	\$100
0074	1055881		AltaSec KG-250M (3 year warranty) – Part of the AltaSec family of Inline Network Encryptors (INEs). The AltaSec KG-250M is a modified AltaSec KG-250 for Mobile Applications. INE Smallest form factor 100 Mbps full duplex throughout HAIPIIS compliant encryptor with remote front panel capability (remote front panel and interconnecting cables ordered separately). Multi security level support with up to three levels of INE nesting, firefly/PPK, multi-universal key and EKMS compatible. Software contains keep alive heartbeat and remote zeroize functions for unmanned applications. No additional management software required. Includes training for two students within 180 days of delivery and Hardware and Software warranty for three years , including 24-7 Help Desk service, with each purchase. Includes ViaSat’s INE (VINE) manager which enables users of ViaSat’s HAIPE compliant AltaSec INEs, including the KG-250 and KG-255, to centrally manage, monitor and configure these devices. (Note: External Power Supply included: P/N VCD-017746-000X, CLIN 0051.)	EA	\$11,400	\$11,970
0075	1055881		AltaSec KG-250M (5 year warranty) – Part of the AltaSec family of Inline Network Encryptors (INEs). The AltaSec KG-250M is a modified AltaSec KG-250 for Mobile Applications. INE Smallest form factor 100 Mbps full duplex throughout HAIPIIS compliant encryptor with remote front panel capability (remote front panel and interconnecting cables ordered separately). KG-250 Foreign Interoperability (FI) release configured as Suite A/B. Multi-Universal Key and EKMS compatible. Multi security level support with up to three levels of INE nesting, firefly/PPK, multi-universal key and EKMS compatible. Software contains keep alive heartbeat and remote zeroize functions for unmanned applications. No additional management software required. Includes training for two students within 180 days of delivery and Hardware and Software warranty for five years , including 24-7 Help Desk service, with each purchase. Includes ViaSat’s INE (VINE) manager which enables users of ViaSat’s HAIPE compliant AltaSec INEs, including the KG-250 and KG-255, to centrally manage, monitor and configure these devices. (Note: External Power Supply included: P/N VCD-017746-000X	EA	\$12,500	\$13,125
0076	1055884		AltaSec KG-250T (3 year warranty) – Part of the AltaSec family of Inline Network Encryptors (INEs). The AltaSec KG-250T is a VME63X chassis mount, lightweight, compact size 100 Mbps HAIPIIS compliant INE with remote front panel capability (remote front panel and interconnecting cables ordered separately). KG-250 Foreign Interoperability (FI) release configured as Suite A/B. Multi security level support with up to three levels of INE nesting, firefly/PPK, multi-universal key and EKMS compatible. Software contains keep alive heartbeat and remote zeroize functions for unmanned applications. No additional management software required. Includes training for two students within 180 days of delivery and Hardware and Software warranty for three years , including 24-7 Help Desk service, with each purchase. Includes ViaSat’s INE (VINE) manager which enables users of ViaSat’s HAIPE compliant AltaSec INEs, including the KG-250 and KG-255, to centrally manage, monitor and configure these devices. (Requires external power supply.)	EA	\$19,850	\$20,843
0077	1055884		AltaSec KG-250T (5 year warranty) – Part of the AltaSec family of Inline Network Encryptors (INEs). The AltaSec KG-250T is a VME63X chassis mount, lightweight, compact size 100 Mbps HAIPIIS compliant INE with remote front panel capability (remote front panel and interconnecting cables ordered separately). KG-250 Foreign Interoperability (FI) release configured as Suite A/B. Multi security level support with up to three levels of INE nesting, firefly/PPK, multi-universal key and EKMS compatible. Software contains keep alive heartbeat and remote zeroize functions for unmanned applications. No additional management software required. Includes training for two students within 180 days of delivery and Hardware and Software warranty for five years , including 24-7 Help Desk service, with each purchase. Includes ViaSat’s INE (VINE) manager which enables users of ViaSat’s HAIPE compliant AltaSec INEs, including the KG-250 and KG-255, to centrally manage, monitor and configure these devices. (Requires external power supply.)	EA	\$22,750	\$23,888
0078	1056315		KG-250M, KG-250T Remote Front Panel (RFP) without Cables	EA	\$2,300	\$2,300

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IDIQ CLIN	Part Number	National Stock Number (NSN)	Description	Unit	IDIQ Unit Price	Direct Sales Unit Price
0079	1057916		Cable Kit Remote Front Panel to KG-250M, 25 feet	EA	\$2,000	\$2,000
0080	1057917		Cable Kit Remote Front Panel to KG-250T 25 feet	EA	\$2,500	\$2,500
0081	1057918		Cable Kit: Remote Front Panel to Ruggedized Chassis, 25 feet	EA	\$2,400	\$2,400
0082	1057920		Cable Kit Remote Front Panel to KG-250M, 6 feet	EA	\$1,750	\$1,750
0083	1057921		Cable Kit Remote Front Panel to KG-250T 6 feet	EA	\$2,200	\$2,200
0084	1057922		Cable Kit: Remote Front Panel to Ruggedized Chassis, 6 feet	EA	\$2,100	\$2,100
			*Warranties do not include hardware or software upgrades due solely to changes for feature enhancements.			
			**Discounts are based on the quantity of units in a single order. In the event of a partial cancellation resulting in a lesser quantity such that the customer no longer meets the discount threshold, an adjustment to the unit pricing based on the revised MIPR value shall be made.			

**ViaSat, Inc. Internet Protocol Crypto Pricelist
AltaSec KG-255**

IDIQ CLIN	Part Number	National Stock Number (NSN)	Description	Unit	IDIQ Unit Price	Direct Sales Unit Price
0002	SI-1034961-0000	5810015418542	AltaSec KG-255 – 1Gbps Full Duplex throughput HAIPIIS compliant INE supporting security levels of TS/SCI and below. Dynamic FIREFLY/Enhanced FIREFLY/PPK compatible. Fully software programmable (Crypto Algorithms, Key Management, Networking Features & Protocols). Intuitive, Secure Local & Remote Browser-based management (No additional management hardware/software required). Includes ViaSat INE (VINE) Manager which enables users of ViaSat's HAIPE IS compliant AltaSec INEs to centrally manage, monitor and configure these devices. Includes free training for two students within 90 days of delivery, free Help Desk service, Hardware and Software warranty*, for three years with each purchase.	EA	\$21,500	\$23,650
0053		5810015418542	AltaSec KG-255 , same as CLIN 0002, volume discount (single order >= 20 units) **	EA	\$20,425	\$21,500
0054		5810015418542	AltaSec KG-255 , same as CLIN 0002, volume discount (single order >= 50 units) **	EA	\$19,350	\$21,500
0055		5810015418542	AltaSec KG-255 , same as CLIN 0002, volume discount (single order >= 100 units) **	EA	\$18,275	\$21,124
0062	SRV-KG255-25036	5810015418542	AltaSec KG-255 with INE Trade-in (KG-250, Taclane Classic, e100, Taclane Mini, TACLANE GIGEE) - 3 year warranty ***	EA	\$18,500	\$18,500
0063	SRV-KG255-25060	5810015418542	AltaSec KG-255 with Two INE Trade-ins (KG-250, Taclane Classic, e100, Taclane Mini, TACLANE GIGEE) - 3 year warranty ***	EA	\$15,500	\$15,500
0003	SI-1034961-0000	5810015418542	AltaSec KG-255 – 1Gbps Full Duplex throughput HAIPIIS compliant INE supporting security levels of TS/SCI and below. Dynamic FIREFLY/Enhanced FIREFLY/PPK compatible. Fully software programmable (Crypto Algorithms, Key Management, Networking Features & Protocols). Intuitive, Secure Local & Remote Browser-based management (No additional management hardware/software required). Includes ViaSat INE (VINE) Manager which enables users of ViaSat's HAIPE IS compliant AltaSec INEs to centrally manage, monitor and configure these devices. Includes free training for two students within 90 days of delivery, free Help Desk service, Hardware and Software warranty*, for five years with each purchase.	EA	\$24,950	\$27,830
0056		5810015418542	AltaSec KG-255 , same as CLIN 0003, volume discount (single order >= 20 units) **	EA	\$23,703	\$24,950
0057		5810015418542	AltaSec KG-255 , same as CLIN 0003, volume discount (single order >= 50 units) **	EA	\$22,455	\$24,950
0058		5810015418542	AltaSec KG-255 , same as CLIN 0003, volume discount (single order >= 100 units) **	EA	\$21,208	\$24,513

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AltaSec KG-255**

IDIQ CLIN	Part Number	National Stock Number (NSN)	Description	Unit	IDIQ Unit Price	Direct Sales Unit Price
0040	SI-1034961-0000	5810015418542	AltaSec KG-255 – 1Gbps Full Duplex throughput HAIPIIS compliant INE supporting security levels of TS/SCI and below. Dynamic FIREFLY/Enhanced FIREFLY/PPK compatible. Fully software programmable (Crypto Algorithms, Key Management, Networking Features & Protocols). Intuitive, Secure Local & Remote Browser-based management (No additional management hardware/software required). Includes ViaSat INE (VINE) Manager which enables users of ViaSat's HAIPE IS compliant AltaSec INEs to centrally manage, monitor and configure these devices. Includes free training for two students within 90 days of delivery, free Help Desk service, Hardware and Software warranty*, for seven years with each purchase.	EA	\$29,950	\$32,945
0059	SI-1034961-0000	5810015418542	AltaSec KG-255 , same as CLIN 0040, volume discount (single order >= 20 units) **	EA	\$28,453	\$29,950
0060	SI-1034961-0000	5810015418542	AltaSec KG-255 , same as CLIN 0040, volume discount (single order >= 50 units) **	EA	\$26,955	\$29,950
0061	SI-1034961-0000	5810015418542	AltaSec KG-255 , same as CLIN 0040, volume discount (single order >= 100 units) **	EA	\$25,458	\$29,426
0014	CBL-040071-0002		Cable, Dbl Shielded RJ-45, Cat 5E, 2-ft	EA	\$40	\$40
0015	CBL-040071-0005		Cable, Dbl Shielded RJ-45, Cat 5E, 5-ft	EA	\$50	\$50
0016	CBL-040071-0010		Cable, Dbl Shielded RJ-45, Cat 5E, 10-ft	EA	\$60	\$60
0017	CBL-040071-0025		Cable, Dbl Shielded RJ-45, Cat 5E, 25-ft	EA	\$75	\$75
0018	CBL-040071-0050		Cable, Dbl Shielded RJ-45, Cat 5E, 50-ft	EA	\$125	\$125
0019	CBL-040071-0100		Cable, Dbl Shielded RJ-45, Cat 5E, 100-ft	EA	\$250	\$250
0020	1045532		Cable, 62.5/125 Multimode Fiber, Dual LC/Dual/LC 1.0	EA	\$60	\$60
0021	1045867		Cable, 62.5/125 Multimode Fiber, Dual LC/Dual/LC, 2.0m	EA	\$70	\$70
0022	1045871		Cable, 62.5/125 Multimode Fiber, Dual LC/Dual/LC, 3.0m	EA	\$80	\$80
0023	1045873		Cable, 62.5/125 Multimode Fiber, Dual LC/Dual/LC, 5.0m	EA	\$90	\$90
0024	1045875		Cable, 9/125 Singlemode Fiber, Dual LC/Dual/LC, 1.0m	EA	\$100	\$100
0025	1045876		Cable, 9/125 Singlemode Fiber, Dual LC/Dual/LC, 2.0m	EA	\$105	\$105
0026	1045877		Cable, 9/125 Singlemode Fiber, Dual LC/Dual/LC, 3.0m	EA	\$110	\$110
0027	1045878		Cable, 9/125 Singlemode Fiber, Dual LC/Dual/LC, 5.0m	EA	\$115	\$115
0049	1033265		Transceiver, SFP, 1000 Base-SX, 850nm, LC,500m	EA	\$110	\$110
0050	1033266		Transceiver, SFP, 1000 Base-LX, 1310nm, LC,10km	EA	\$320	\$320
0051	1033267		Transceiver, SFP, 1000 Base-SX, 1310nm, LC,55km	EA	\$920	\$920
0008	SRV-KG255-T0004		AltaSec KG-255 , Training - Basic Course: One-day course for up to 4 students at ViaSat's facility.	EA	\$2,500	\$2,500

**ViaSat, Inc. Internet Protocol Crypto Pricelist
AltaSec KG-255**

IDIQ CLIN	Part Number	National Stock Number (NSN)	Description	Unit	IDIQ Unit Price	Direct Sales Unit Price
0045	SRV-KG255-OST1		AltaSec KG-255 Additional fee for training or support at the customer's CONUS location. Two week minimum notice required.	EA	\$2,500	\$3,500
0046	SRV-KG255-OST2		AltaSec KG-255 Additional fee for training or support at the customer's OCONUS location. Two week minimum notice required.	EA	\$3,500	\$5,000
0064	SRV-KG255-T0005		AltaSec KG-255 , Training - Advanced Course: Two-day course for up to 4 students at ViaSat's facility.	EA	\$4,500	\$4,500
0065	n/a		Additional Students at Training - For purchased training, attendance per student in addition to four students.	EA	\$100	\$100
0004	1011825		AltaSec KG-255 , Front panel board assembly (Parts only, does not include labor)	EA	\$500	\$500
0005	1012682		AltaSec KG-255 , Power Supply Replacement (Parts only, does not include labor)	EA	\$1,500	\$1,500
0006	1020694		AltaSec KG-255 , Chassis Component Replacement (Parts only, does not include labor)	EA	\$2,500	\$2,500
0007	1011801		AltaSec KG-255 , Battery Replacement at the Factory Internal Lithium Ion - Two	EA	\$2,000	\$2,000
0047	SRV-KG255-WAR		AltaSec KG-255 , Labor charge for troubleshooting out of warranty repair (Labor only, parts not included)	EA	\$1,500	\$1,500
0048	1012641		AltaSec KG-255 , Fan, Cooling (Replacement of internal cooling fan. Parts only, does not include labor.)	EA	\$100	\$100
0052	1021087		AltaSec KG-255 , Main circuit board assembly (Parts only, does not include labor.)	EA	\$15,570	\$15,570
n/a	SRV-KG255-OSI		AltaSec KG-255 , On site integration support. Additional surcharge listed above also applies.	HR	\$ -	\$250
n/a	SRV-EXPORT-FEE		Export License Fee - Additional fee for processing export licenses on international orders. The fee is assessed on a per shipping location basis and for orders requiring an export license.	EA	\$ -	\$2,000
			*Warranties do not include hardware or software upgrades due solely to changes for feature enhancements.			
			**Discounts are based on the quantity of units in a single order. In the event of a partial cancellation resulting in a lesser quantity such that the customer no longer meets the discount threshold, an adjustment to the unit pricing based on the revised MIPR value shall be made.			

ViaSat, Inc. Internet Protocol Crypto Pricelist Ordering Notes

Notes Regarding Cables:

- (1) All Cables MUST be Double Shielded

Warranties:

*Warranties do not include Hardware changes required by HAIPE IS changes or Software changes due to ViaSat proprietary feature enhancements (e.g. embedded PEP).

Indefinite Delivery/Indefinite Quantity (IDIQ) Contract Pricing:

The IDIQ CLIN and IDIQ Unit Price refer to the prices offered via ViaSat's Indefinite Delivery/Indefinite Quantity (ID/IQ) contracts. Those contracts are H98230-08-D-0093 for AltaSec® KG-250, KG-250M and KG-250T and H98230-04-D-0303 for AltaSec® KG-255. To order via either IDIQ contract please contact the Government at 410.854.6871.

National Stock Numbers (NSN):

The NSN for the KG-250 is 5810-01-524-6615

The NSN for the KG-255 is 5810-01-541-8542

Quantity Discounts:

Please call ViaSat's Sales Department at 760.476.4755 for volume discounts.

Training:

Please call ViaSat's Sales Department at 760.476.4755 for inquiries on training at customer sites and attendance of additional students.

ViaSat, Inc. Internet Protocol Crypto Pricelist Conditions of Sale

- Terms:** All direct sales orders are subject to acceptance by ViaSat, Inc. and are in accordance with ViaSat's Commercial Terms and Conditions (FAR Part 12) and the Conditions of Sale contained herein. Should there be a conflict between ViaSat's Commercial Terms and Conditions and the Conditions of Sale, the Conditions of Sale shall take precedence. Orders placed via the Maryland Procurement Office Indefinite Delivery /Indefinite Quantity (ID/IQ) contracts are subject to the terms of those contracts. Those contracts are H98230-08-D-0093 for AltaSec® KG-250, KG-250M, and KG-250T and H98230-04-D-0303 for AltaSec® KG-255. To order via either IDIQ contract please contact the Government at 410.854.6871.
- Prices:** Please call ViaSat's Sales Department at 760.476.4755 for volume discounts. This price list, effective on the date shown below, supersedes all previously listed prices. Published prices are subject to change or withdrawal without notice.
- Payment Terms:** Net 30 days payment terms are subject to credit approval.
- Delivery:** Pending approval by NSA for shipments, as may be required, delivery is anticipated in accordance with the following schedule:
Compact xPEP: 90 days ARO Embedded xPEP: Fall 2007 KG-250: 60 days ARO KG-250M: 60 days ARO
KG-250T: 60 Days ARO KG-255: 90 days ARO
ViaSat will attempt to deliver in less than the time stated, as allowed by material on hand when order is received. Listed prices include cost of freight to destination in the Continental US. Shipments will be made using ViaSat's choice of carrier. The AltaSec KG-250, KG-250M, KG-250T and KG-255 are COMSEC devices. ViaSat will need notification of the customer's COMSEC account number for DoDAAC, COMSEC/DoDAAC Custodian's name and COMSEC/DoDAAC Custodian's phone number at the time of order.
- Export:** Export of the products listed on this price list may be subject to the U.S. State Department International Traffic and Arms Regulations.
- Manuals:** Included with each encryption product and the Compact xPEP is an operator's manual. Online detailed operating instructions may be provided via the web browser management interface.
- SW Maintenance:** Free software maintenance and upgrades are included during the warranty period of the AltaSec KG-250, KG-250M, KG-250T, KG-255 and Compact xPEP. This covers official releases as embedded software. Notification of new releases will be posted on ViaSat's web site.
- Training:** A one-day training course, included with the purchase of the AltaSec KG-250, KG-250M, KG-250T and KG-255 is offered on a regular basis at ViaSat's facility. For training with purchase, the course is limited to two students per organization.
- Warranty:** Warranties for the AltaSec KG-250, KG-250M, KG-250T and KG-255 are as noted in the item description. The warranty for the Compact xPEP is one year. The warranty covers materials and workmanship. Please call ViaSat's Sales Department at 760.476.4755 for extended warranties.
- RMA:** All units returned for warranty or non-warranty repair must be accompanied by a Return Merchandise Authorization (RMA) number on the outside of the package. Please call ViaSat for an RMA at 760.476.4754 or 888-VIASAT4. All returns shall be sent to ViaSat with freight prepaid.

	CAGE Code: 47358
6155 El Camino Real	Equal Opportunity Employer
Carlsbad, CA 92009-1699	ISO 9001 Certified
http://www.viasat.com/nsg/highassurance/	Sales Dept.: 760.476.4755
INFOSEC@viasat.com (Sales)	Tech Support: 760.476.4754
nsgproductsupport@viasat.com	888.VIASAT4 (842.7284)