

## Company Overview

During its history ViaSat has been named on lists compiled by **INC**, **BusinessWeek**, **Forbes**, **Fortune**, **Red Herring**, and **Business 2.0** for its superior record of growth and performance, and is ranked among the Top 50 Space Companies (**Space News**).

Annual revenue grew to a company record US\$516.6 million in the most recent fiscal year (ended March 30, 2007), a 19% increase compared to the prior year. Based in Carlsbad, CA, employees total about 1,750 in several U.S. locations, along with international offices in Australia, China, India, Italy, and Spain.

ViaSat is traded on the NASDAQ Stock Market under the ticker symbol VSAT.

## IP Data Networking Systems for Satellite

VSAT products include hub-based IP data access systems for building enterprise or service provider networks and mesh and hybrid architecture products for extending networks to locations not served by terrestrial alternatives. All VSATs focus on bandwidth efficiency in providing interactive, IP data for connecting hundreds or thousands of users to data centers, corporate LANS, schools, the Internet, or home offices. ViaSat has also become the number one ground system choice for next generation broadband by satellite systems, including its selection to develop and manufacture the satellite terminals for WildBlue, Intelsat, Telesat, IPSTAR, and ARINC SKYlink<sup>SM</sup>, and Rockwell eXchange<sup>SM</sup>.

ViaSat is the only satellite networking system vendor to offer customers a choice in open standard satellite networking; DVB-RCS or DOCSIS<sup>®</sup> for satellite. Our technologies connect seamlessly to IP and other networking protocols, and save transponder costs for more efficient networking.

The SurfBeam<sup>®</sup> system is a new concept in satellite broadband based on CableLabs' DOCSIS<sup>®</sup> cable modem standard. Unlike modified VSATs, SurfBeam gives service providers efficiency, scale, and low-cost that turn the economics of very large, networks for broadband-by-satellite in their favor. Applications include, small to medium size business broadband, consumer Internet access, and distance learning.

Our DAMA mesh networking products, led by the LinkWays<sup>2</sup><sup>®</sup> system, provide direct, single-hop connections with no central hub, or hybrid networking such as multi-star architectures.

The LinkStars<sup>2</sup><sup>®</sup> VSAT system is a hub-based VSAT for two-way broadband with efficient and high-speed return channels. The system is cost-effective for a full spectrum of applications, from low speed, quick-turnaround retail transactions such as point-of-sale and lottery networks to broadband.

Our Antenna Systems group provides large satellite antenna systems, including engineering, design, integration, and test, for satellite communications, telemetry, tracking, remote sensing, and gateways.

## Subsidiaries

**US Monolithics**, designs and produces monolithic microwave integrated circuits (MMICs) and modules for use in broadband communications, including high-performance, low-cost Ku- and Ka-band transceivers and RF equipment.

**Intelligent Compression Technologies Inc.** (AcceleNet<sup>®</sup>) provides innovative, patented software compression, premium application acceleration, and network optimization products for mobile workers.

The primary focus of **Efficient Channel Coding** is developing satellite transmission technology that implements the new standard from the Digital Video Broadcast Project ([www.dvb.org](http://www.dvb.org)) called DVB-S2.